



## FAQ: Roofing Passport

### What are the benefits to a roofing contractor to join Roofing Passport?

There are many benefits you will encounter, but time-savings and quicker quoting are the top benefits. You will save driving time to the clients' home, measuring time on the roof, developing your own material list, and calculating price / drawing up the paper / electronic quote to the customer. You can do all this in Roofing Passport, in less time.

Additional benefits include:

- Access to all Central States quality metal panels and trim.
- At the click of a button, you can easily bid a job multiple different ways (panel types, trim types, colors, etc.) at no additional cost – you only pay the one-time to start a project, it can be edited as many times as you want.
- Ability to be “First to quote” thus beating out your competition.
- Professional looking bids and PDF documents.
- A “live” tool that will put you ahead of the game in technology. You can edit the tool right in front of the client to see different panel types, and colors, and get an automatic price right there!
- Add in your own admin functions for pricing, margins, labor, freight and more. Fully customized to your business objectives.
- Support and Technical Services available M-F; 8 a.m. – 5 p.m. via phone, chat, or email – our Marketing Team along with your Salesperson at Central States are readily available to train you and ensure your set-up for success.

### What is the “time-savings”?

Consider the time it takes for your estimator to drive to a home, meet the client, get the ladders out and get on the roof, and take measurements. Then the time to develop your own material list from those measurements and estimate cost for trim, panel, and fasteners. If the average roof quote is taking 3-4 hours, you can enter an address into Roofing Passport in less than 2-minutes! After the program builds your Roofing Passport project, your time savings continues with no need to update material lists manually as the tool has the data to populate any Central States panel, trim, and accessory into the quote, usually with one click of a button.



### **I currently get TopView reports and take-offs from Central States. Why should I switch to Roofing Passport?**

In the past year, residential roofing take-off requests at Central States have increased in quantity, causing a backlog at times of 48-72 hours to turnaround. With Roofing Passport, you will likely have your report back in 3-4 hours with some reports back even faster. With the Roofing Passport tool, you will be quicker to quote, hopefully leading to winning the bid and heading onto the next project.

### **What metal products are in Roofing Passport?**

Currently, we have most of our Residential and Commercial metal panels, metal trims, fasteners, and accessories available in the tool. If you don't see something in there that you need on a project, please alert our team and we will add the SKU. We are also adding more products to the tool all the time, be on the lookout for additional panel profiles, trims, and accessories.

### **Is the measurement actually accurate?**

**YES!** Roofing Passport uses EagleView raw XML file measurements that have been tested to within a fraction of an inch. EagleView has an accuracy guarantee as part of the Roofing Passport user agreement that can be viewed in the tools FAQ. Users are encouraged to use the tool for estimating purposes and always field measure before ordering product. However, we are confident that you will find the measurements match closely after field measuring.

### **I've had issues with EagleView in the past and it not being accurate, I don't trust this.**

Roofing Passport does not use the EagleView "roof report" (which reports to the nearest foot). Instead, Roofing Passport is using an upgraded EagleView "raw XML file" (which has been tested to within a fraction of an inch).

### **What do I get?**

Based on project type:

1. EagleView: After you submit a project, EagleView will email you when the job is ready (please set your email to allow [customerservice@eagleview.com](mailto:customerservice@eagleview.com)). This email will include a full XML file, an AutoCAD file, a PDF of the Aerial Roof Measurement Report, and a Link to Roofing Passport to make any panel/trim/color edits to create your final estimate.



2. [Roofing WRX](#) (blueprint/plans/drawings): After you submit a project, Roofing WRX will email you when job is ready (please set your email to allow [takeoff@roofingwrx.com](mailto:takeoff@roofingwrx.com)). This email will include a PDF report, a Link to the Roofing WRX job details and any comments made to include with the report.
3. [Roofing WRX](#) (XML upload option): There is no email for this, XML is sent directly to Smart Build and populates in your Project List when ready (usually within 30-mins of submission).

#### All jobs include:

- Review 3-D drawing in the color and panel selected; ability to rotate the drawing for all views.
- Review configured price based on selections of panel, trim, etc. and see live updates with any edits.
- Edit Roof Panel and Color – 3-D drawing will update automatically.
- Add job details for your reference (Project Name, Contact, Delivery Address, Desired Date, and comments).
- Edit labor and other charges to be added into the configured price and sales quote.
- Confirm the recommended Panels, Trim, Fasteners, and other accessories and make changes if desired – this will auto-update the cut list and the pricing.
- Review Drawings per roof section, review waste and cut areas, and make edits where desired.
- Edit Roof and Trim color per roof section if desired – ex: panels on porch to be a different color, or trim on cap to be a different color and so on.
- 1,000's of combinations of panel, trim, and colors to choose from.
- Download a PDF of Roof Sheathing, Roof Layout, and Roof Cut Sheet.
- Download Excel Document for CentralLink ordering.
- Download a Sales Quote Word Doc to edit and submit to client.

#### **What are the costs for all of this?**

EagleView Address Look-up (for current structures and re-roofing):

Up to 2,000 sq feet = \$35.88

2,000-4,000 sq feet = \$56.93

Over 4,000 sq feet = \$82.50

Multi-Family/Commercial = \$100

Roofing WRX Plans/Blueprint/Drawings (for new structures, architectural, etc.):

Single Structure = \$71

Multiple Structures = \$125



Roofing WRX XML File upload (for uploading measurements from other satellite tools, etc.) = \$15

**The cost per roof quote is too high for just measurements.**

Roofing Passport isn't just providing measurement, it provides 3-D drawings that update in real time with any edits to a project, as well as PDF of the Aerial Measurements Report, Roof Layout, Sheathing Drawings, and Roof Cut Sheet. Additionally, users can download a Sales Quote Sample in Word that you can edit and submit with the other drawings to the client for quick sign-off.

**Can you help with these costs?**

At sign-up, we will provide a free code for your first two projects, just to help get you started. Furthermore, we will refund the full amount of the fee once you place your materials order through us for any project quote on Roofing Passport.

**Are there areas where EagleView doesn't have coverage? What can I do if the address isn't in the EagleView system?**

EagleView has a wide range of coverage across populated areas in the United States. However, we do realize that not every home will have significant data in the system. You would not be charged the EagleView fee if the home is not found. Additionally, you can utilize other tools in the Roofing Passport system to get the same outputs. Users can provide blueprints, plans, drawings, or use Hover data or TopView data (XMLs) to build a project.

**What if the EagleView measurements are incorrect?**

EagleView includes a User Agreement on the Roofing Passport tool that guarantees the measurements to within a specific range. If the measurements are off by a wider variation than EagleView has under their policy, they will refund those user fees after you submit that difference to them.

EagleView Premium Reports in Roofing Passport are guaranteed to be more accurate than any other measurement method. If you disagree for any reason, contact EagleView within sixty days of receiving your report so you won't be charged for the report.

**How can EagleView guarantee their accuracy?**

EagleView's Premium Reports go through a five-step quality control process that allows EagleView to deliver precision accuracy on every report.



**I already have “Hover,” an “EagleView” account, or another satellite type of aerial measuring program.**

Roofing Passport can ingest Hover data (XML) and process the same outputs for only \$15. No other program is as accurate, as fast, or as cost effective as Roofing Passport.

**Would this replace my current EagleView account, or does this create a new account?**

EagleView will create a new EagleView account for any existing EV customer, because the account and delivery settings are exclusively set to the functionality of Roofing Passport. This matters because Roofing Passport allow only Premium reports to be ordered and delivered back in XML files needed to generate the metal measurements through the integrated technology. The new EagleView account for Roofing Passport should only be used to link their Roofing Passport credentials, add payment information and place orders through Roofing Passport.

This does not replace your existing EagleView account. Users are still able to place any other order type outside of Roofing Passport through your existing or previously used EagleView accounts.

**I am logging in for the first time and it says I need to setup billing. What do I do?**

To utilize Roofing Passport, you will need to add a form of payment (unless otherwise agreed to with your distributor or with Central States Mfg). When you log in for the first time, you will be prompted to add billing:

1. Go to EagleView directly and login (<http://my.eagleview.com/Login>)
2. Enter your new EagleView credentials that were included in the Roofing Passport Credentials notification email
3. Once logged in with these credentials, please click on “MYEAGLEVIEW” and select “BILLING INFORMATION”

**Note:** Your new EagleView - Roofing Passport account must be established even if you have an existing EagleView account because the new account and settings are unique to the Sherwin Williams Roofing Passport system. This billing includes Roofing WRX billing as the charge comes from within Roofing Passport.



**I am building a new home; can I use this system to get an estimate of metal roofing products needed?**

**YES!** Roofing Passport allows the upload of blueprints, plans, and/or drawings to populate the same results and outputs.

**I don't have time to learn a new system.**

We are continuously working to improve our training opportunities, including weekly webinar trainings, web-based learning (how-to videos), and our team is available Monday through Friday, 8 a.m. -5 p.m. CST, if you have any questions or issues. The system is very easy to flow through, and once you have done a project through Roofing Passport, you may never go back to the old ways of quoting. Users experience a time-savings, not a time-spend.

**Can I sign up my contractor customers?**

At this time, only customers who have a Scope ID with Central States / Metal Central can sign up for an account and access cut-lists with pricing, etc. We can add customers of our customers (with their approval) and make their account show no pricing, just the material lists and outputs. We can also add a customer under retail pricing so they would see prices, but those prices would not likely match with what they are charged by their distributor. In the future, we will be able to link pricing to "My Accounts" in CentralLink and will therefore be able to set up these types of customers with their own pricing shown.

**Who will help me? Do you have a support team?**

**Yes!** Each location has trained individuals on Roofing Passport and anything that cannot be solved there can be elevated to the Marketing Team. We are available Monday – Friday, 8 a.m. to 5 p.m. CST.